

Subscription Management
and Billing

NetSuite SuiteBilling



As businesses transition to a subscription-based economy, they require a billing solution that ensures invoices accurately reflect pricing and usage over a specific period. NetSuite SuiteBilling simplifies billing operations by offering real-time visibility into financial activities. With features such as consolidated invoicing, automated rating processes, and support for multiple pricing models, SuiteBilling delivers complete transparency and efficiency across all billing activities.

Key Benefits

- Standard and customizable pricing plans, supporting volume-based, tiered, and flat-rate models.
- A powerful rating engine that automates usage and consumption-based billing.
- Simplified recurring subscription billing with automatic renewals.
- Flexible change order management to efficiently handle subscription lifecycle adjustments.
- Seamless consolidation of charges across multiple subscriptions for greater billing efficiency.

Pricing Models

SuiteBilling offers flexible pricing models, allowing businesses to bill customers in various ways—from straightforward flat-rate charges to more intricate volume- or tier-based structures.

- Flat Model – Customers are billed a fixed amount each billing cycle.
- Volume Model – Charges are based on usage or entitlements, with the highest volume tier rate applied to the entire quantity.
- Tiered Model – Different rates apply to specific consumption or entitlement ranges, with the final charge calculated based on varying per-unit rates.

Rating Models

SuiteBilling provides businesses with flexible billing options, allowing subscriptions to be charged as one-time fees or recurring payments, either in advance or in arrears. With multiple rating models, companies can seamlessly incorporate setup fees, license counts, and variable consumption into a single subscription. The combination of effortless subscription setup, streamlined maintenance, and adaptable rating models enhances billing efficiency and accuracy.

Subscription and Renewal Management

SuiteBilling supports a variety of subscription models, from evergreen plans to fixed-term agreements (e.g., 1-year, 3-year). Subscription modifications—including upsells, downsells, suspensions, and terminations—are easily managed. Automated renewals help prevent revenue leakage by ensuring continuous billing. Additionally, businesses can apply percentage-based price increases to renewal pricing, either at the time of subscription creation or upon renewal, with the flexibility to adjust uplift rates at the line-item level.

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Primary Information

SUBSCRIPTION ID
4

SUBSCRIPTION NAME
Records Management

CUSTOMER
Atima Technology

BILLING ACCOUNT
Atima Technology; 3 Atima Tech

STATUS
Closed

SUBSIDIARY
US

CURRENCY
US Dollar

ORIGINATING SALES ORDER

SUBSCRIPTION REVISION
1

Plan and Term

SUBSCRIPTION PLAN
Data Management

PRICE BOOK
List

INITIAL TERM
Monthly

START DATE
8/15/2018

END DATE
9/14/2018

NEXT RENEWAL START DATE
9/15/2018

Billing Account

BILLING SCHEDULE
First of the Month

BILLING FREQUENCY
Monthly

START DATE
8/1/2018

LAST BILL CYCLE DATE

NEXT BILL CYCLE DATE
8/1/2018

LAST BILL DATE

Lines

Renewal

Subscription Change Orders

Related Records

System Information

Line #

Edit

1

Set Up and Training

One Time | In Advance

CLOSED

8/15/2018 (Active)

Quantity
1

From 0
\$99.00

Price Details

2

Software Access

Recurring | In Advance

CLOSED

8/15/2018 - 8/14/2019 (Active)

Recurring Amt
\$2,475.00

Quantity
25

From 0
\$149.00

From 10
\$129.00

From 25
\$99.00

Price Details

8/21/2018 - 8/15/2018 (Active)

Recurring Amt
\$2,673.00

Quantity
30

From 0
\$149.00

From 10
\$129.00

From 25
\$99.00

Price Details

Discount 10.00%

8/6/2018 - 8/1/2018 (Active)

Recurring Amt
\$3,465.00

Quantity
35

From 0
\$149.00

From 10
\$129.00

From 25
\$99.00

Price Details

Discount 0.00%

8/6/2018 - 8/14/2019 (Active)

Recurring Amt
\$4,455.00

Quantity
45

From 0
\$149.00

From 10
\$129.00

From 25
\$99.00

Price Details

3

Data Storage

Usage | In Arrears

CLOSED

8/15/2018 - 8/14/2019 (Active)

Ini Qty

Above 0
\$0.30

Above 250
\$0.45

Above 500
\$0.40

Above 1000
\$0.25

Price Details

Get

Back

Activate

Modify Pricing

Actions

Change Orders

SuiteBilling enables organizations to schedule and automate subscription changes effortlessly. With change orders, businesses can apply immediate or future-dated adjustments to pricing and quantities without the need for manual tracking. These modifications are recorded as soon as they are identified and take effect automatically on the specified date.

All change orders support prorated invoicing, ensuring accurate pricing and quantity adjustments over time. Additionally, any backdated changes that have already been billed will automatically generate a credit, streamlining the billing process and maintaining accuracy.

Customer-Specific Pricing and Discounting

SuiteBilling offers the flexibility to create both standardized pricing templates and customized pricing models tailored to individual customer agreements. Businesses can apply generic subscription plans across all customers or a select group, while also having the option to customize subscriptions based on existing plans or entirely new agreements.

With SuiteBilling, companies can define specific pricing structures, contract terms, and item-level discounting rules, ensuring that negotiated deals and customer-specific pricing requirements are seamlessly incorporated into the billing process.

Reporting

SuiteBilling delivers real-time reporting for instant access to key billing and financial metrics, including monthly recurring revenue, total contract value, and customer churn. These insights enable businesses to make informed decisions and optimize subscription management efficiently.